



We can't thank you enough for your interest in recruiting McIntire students.

So much so that we wanted to dedicate this quarter's McIntire Minute to the employer services offered by Commerce Career Services (CCS), McIntire School of Commerce at the University of Virginia.

CCS MISSION STATEMENT

The Commerce Career Services team is an integral part of the McIntire School of Commerce and endeavors to provide exemplary service to all constituents. Building and enhancing relationships with students and employers remains our #1 priority while providing innovative resources and programs to meet the evolving and dynamic career needs of students with broad and diverse backgrounds and interests.



The CCS team recently had a retreat off of Mr. Jefferson's Lawn that took us to King Family Vineyard in Crozet. The purpose was to talk about our mission and future goals. The above statement is our new revised mission statement that includes the diversity of our students and employers. Our team is grounded in this mission statement.

Confirming our mission was a great way to start our summer work. Following this retreat, the Career Advising Team began to plan fall 2011 programs and workshops for our students, as well as confirming Employer-in-Residence programs. The Employer Relations Team continued to collaborate one on one with employers to ensure their recruiting strategies meet their needs and the needs of all McIntire students (undergraduate and graduate populations).

Commerce Career Day

Commerce Career Day (CCD) 2011 will be held Wednesday, Sept. 21, 2011, from 10 a.m. to 3 p.m. at the John Paul Jones Arena. **For the first time, CCD will be held on a Wednesday instead of Friday.**

Sponsored by McIntire School of Commerce and Commerce Career Services CCD is the first on-Grounds career fair open to all UVA students. At the onset of fall recruiting, CCD provides employers and students an advantageous networking opportunity while allowing employers to establish or enhance their company presence. Company booths will be set up in John Paul Jones Arena to promote internship and full-time positions. More than 1,000 students attended the career fair last year and we anticipate the same attendance for this year.

Employers interested in receiving an invitation for 2011 should e-mail Peggy Ehrenberg, Assistant Director for Employer Relations, as soon as possible. We'd love to have you join us!



Explore the Many Services CCS Offers Employers

As you look ahead to the coming academic year, you're welcome to contact Mary Riner for assistance with developing your company's recruiting strategy, particularly as you seek to establish or maintain a strong and positive presence at McIntire. Mary would be happy to discuss your recruiting goals, guide and offer you suggestions for scheduling your company's recruiting events, and talk about further ways for you to connect with McIntire students. A well-designed recruiting strategy will optimize your McIntire recruiting experience. Do not hesitate to contact her for assistance with developing a recruiting strategy that will help you effectively recruit our undergraduate and graduate students.

We invite companies to explore the many employer services CCS offers to optimize their presence at McIntire. We work closely with the University Career Services Office to ensure viable recruiting opportunities—both full-time positions and summer internships. For companies who are interested in exclusively targeting McIntire students, we offer on- and off-Grounds recruiting options specifically through CCS. Allow us to help connect you with our world class students and alumni!

- On-Grounds interviewing and resume collections
- Job postings for students and/or alumni
- Telephone and video conference interviews
- Advertising (via e-mail, CCS blog, and/or electronic bulletin boards)
- Commerce Career Day (panel discussions and career fair)

Meet the CCS Employer Relations Team (ERT)

The ERT includes Mary Riner, Peggy Ehrenberg and Michelle Atwell. Mary serves as the primary contact for employer interaction, Peggy serves as the primary point of contact for communicating job/internships, recruiting events, activities and resume deadlines to our students. Michelle enhances our customer service by providing an essential and supportive role with her database management for our students and employers. Let us know how we can best serve your recruiting needs - we are here to do all we can to ensure your McIntire recruiting goals are met!



Meet the CCS Career Advising Team

The career advising team includes Denise Egan, Director for Career Development, and Assistant Directors for Career Development: Kelly Eddins; Wendy Sewack; and Aaron Gilley. This team works closely with McIntire students through advising, conducting career-related workshops, and ensuring there are current career search resources available to our students. They also work with employers to prepare our students for the recruiting season through resume critiques and mock interviews via our Employer-in-Residence programs (information about this program is on page 3).



Employer-in-Residence Program

Employers can participate in any of the following:

Mock interviews - Meet individually with students and help them to refine their interviewing skills. An excellent way to get to know students on an individual basis, mock interviews can be scheduled throughout the day or for part of the day. Students must sign up for employer slots in advance.

Resume reviews - Students value having their resumes critiqued by a professional; employers are able to speak with students on an individual basis and may be able to meet possible job or internship candidates. Students do not sign up beforehand and are seen on a first-come, first-served basis.

Coffee networking - Employers can speak with students for a few minutes between classes, critique resumes, or simply get to know students on an informal basis. During coffee networking events, employers can sponsor coffee (and food if they wish) to be brought to Rouss & Robertson Halls any time from 11:30 a.m. to 4 p.m., Monday through Thursday.

Commerce Career Services thanks the employers who work with us to provide the Employer-in-Residence program to our students. While space is limited, if your company is interested in participating in this program, please contact Denise Egan, Associate Director of Career Development, or Jenny Leslie, Assistant Director of Corporate Information and Communications, to obtain a registration form.



Meet Jenny Leslie

Many of you have had contact with Jenny Leslie, Assistant Director of Corporate Information and Communications. Jenny has been supporting the CCS Employer-in-Residence Program by managing the employer participation schedules for the past two years. Jenny does this in addition to working with Allison Teweles, Director of Corporate and Foundation Relations. Jenny also manages the scheduling of our Commerce Career Day and Business Career Internship panel discussions. Jenny's management of these programs have been significant and she is truly a valued team member of Commerce Career Services.

Meet Tom Fitch

Tom Fitch was promoted this past spring to Associate Dean, Commerce Career Services & Employer Relations. Tom continues to oversee the work of Commerce Career Services and is available for student advising, but his new role is focused on employer development. We recently asked Tom to describe to us his new role and this was his response:

"I work closely with McIntire's Corporate Relations team to develop and enhance recruiting relationships for Commerce students, market our different B.S. and M.S. students, ensuring timely and focused programs, and serving as the point person for our Dean with regard to recruiting and hiring trends."



Please join us in congratulating Tom!



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